

PRESSING ISSUES

A Publication of BTM Corporation

www.btmcorp.com

Spring 2005

International Distributor Training



On March 23-24, 2005, BTM was fortunate enough to be visited by two of our Asian-Pacific distributors, Speedsource Technology and Heron Machine and Electric Industrial. Both are recent additions to our global distribution network. Speedsource is responsible for the countries of Malaysia, Indonesia, Singapore and Thailand. Heron is responsible for the country of China. We conducted a two-day training program for these distributor personnel on our Tog-L-Loc sheet metal joining system, as well as all standard products. "We are excited by their enthusiasm for BTM products and look forward to assisting them as they grow our market share in these burgeoning economies" states Mike Post, Sales Manager. Pictured from left to right: Cherry Zou-Heron; Steve Sawdon-BTM; Lina Lee-Speedsource; Bill Zou-Heron; Mike Post-BTM; Stanley Tan-Speedsource; Mike Ruscio- Heron; Aldo Ruscio-Heron.



SPOTLIGHT ON PRODUCTS

BTM Corporation manufactures a comprehensive line of pneumatic products for the Automation Industry. These products are specified and used by machine builders and OEM's alike to increase productivity and reduce manufacturing costs. BTM's patented "THIN" Air Powered Toggle Press is the foundation

of this automation line delivering high force output while consuming minimal amounts of compressed air. The "THIN" design allows close stacking capability, as well as the ability to locate on angles, upside down and sideways, depending on the specific application. These presses are available in 1-40 tons and come in various mounting configurations.

Another key product for the Automation Industry is BTM's complete line of pneumatic power clamps. The Omni Series clamp, with its 360-degree rotating head, is the most flexible clamp available and is used in electronics and other small component manufacturing. *(continued on back)*



(continued from front) The Rotary-Linear Clamp supplements our Omni clamp line. This clamp provides linear travel at both ends of the clamp stroke, yet also delivers a 90-degree rotation in either clockwise or counter clockwise rotation. BTM also manufactures a complete line of Sealed and Non-Sealed Toggle Clamps for applications in welding, food processing, metal forming and fabricating and many other industries.

BTM's complete line of pneumatic grippers enhances our offering to the Automation Industry. BTM grippers are utilized in various applications including robotic part handling and material transfer. The Omni Series gripper leads the line up with its flexible 360-degree rotating head and lightweight durable construction. Following is the PG1500/2500 Series for heavy load transfer applications. Next is the PG38/45 Series of locking grippers. These grippers remain locked on the part even when compressed air to the gripper is lost, preventing part damage or injury to an employee. The Sealed Heavy Duty gripper rounds out the line by providing a sealed mechanism for harsh environments, a locking mechanism for safety and heavy load transfer capability.

Other Automation Industry products manufactured by BTM include rotary actuators, rotary dump units, precision part locators, pin locating clamps and locking pin locating clamps. Catalogs and Drawings of these and all our Automation Components are available on our web site. Please visit www.btmcorp.com to learn more about the products and services offered to the Automation Industry by BTM Corporation.

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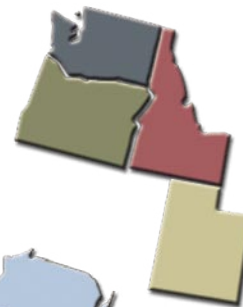
International Distributor Training
Spotlight on Products - Products for Automation
BTM Announces New Distributors



Welcome to the BTM Team!
Paul Cazan - Detroit Regional Manager

BTM Corporation Announces New Distributors!

BTM Corporation is pleased to announce the addition of two new domestic distributors of our products:



Cascade Tool & Machinery Co. is a small industrial distributor in the Portland, Oregon area. Cascade has been in business since 1957 and is well versed in the stamping industry.

5875 Lakeview Blvd., Suite 101
Lake Oswego, Oregon 97035
1-800-234-0881



Since 1945 E.L. Simeth Co., Inc. of Milwaukee, Wisconsin has served industry with quality products and reliable customer service.

403 S. Hawley Road
Milwaukee, WI 53214
1-800-837-9270